

50th LADCO ANNUAL MEETING

Monday, February 28, 2022 • 11:00 AM – 1:00 PM
La Crosse Center – Riverside Ballroom A



50TH ANNUAL MEETING SPONSORS:

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LADCO
LA CROSSE AREA DEVELOPMENT CORPORATION
www.ladcolax.com

Letter from the President

Welcome to 2022!

As we move forward from the worst of the pandemic, the economy is improving and the opportunity for innovation is increasing, providing a strong backdrop for the economic development initiatives on the horizon. The LADCO Board of Directors and staff are looking forward to a great year of expansions and possibilities.

Over the last two years, the LADCO Executive Committee and staff have focused on improving the internal controls of the organization and ensuring the policies and procedures in place are followed as designed. This work has yielded a clear system of fiscal controls designed to safeguard the funding entrusted to us by our members. In addition, there is now an up-to-date employee handbook and a more streamlined connection between staff and leadership. Overall, the organization is stronger than in the past and better prepared to be the agile economic development engine it is meant to be.

With the hiring of Tim Kabat, as LADCO's new Executive Director, and the much-deserved promotion of Sam Bachmeier to Associate Director, the organization has two focused leaders at the helm. Sam, in particular, has taken the lead in responding to 10 separate Request for Information (RFIs) opportunities sent by the WEDC or site selectors seeking to relocate or establish in our area. LADCO also consulted on 3 others. These are



complex responses requiring staff to work with municipalities, realtors, land/building owners, and others to develop a response, generally including information about the site, area demographics, area economic data and trends, governmental makeups, transportation infrastructure, and top industries. Continuing to promote the La Crosse area as a top-tier option for growth opportunities at a state and national level will remain one of LADCO's top priorities as we realize investment from outside firms will increase property values and municipal tax bases, provide upward pressure on area wages, and attract additional populations (workers) to the Coulee Region.

As always, LADCO exists due to the generous support of our member companies and municipalities. We are here to serve you and will strive to provide the kind of support required in today's challenging times. Look for the LADCO staff to reach out and be open and honest about how LADCO can help your organization now and in the future.

Sincerely,



Patti Balacek,
LADCO Board President



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ARE THE
WISCONSIN
OPTION**



LIVE BETTER FOR LESS

Board of Directors

Officers

| | |
|----------------|---------------|
| President | Patti Balacek |
| Vice President | Mic Michels |
| Treasurer | Bob Burg |
| Past President | Jeff Wrobel |
| Secretary | Chuck Olson |

Private Sector

| | |
|------------------|----------------------|
| Lumen | Brian Fanciulli |
| Xcel Energy | Mike Herro |
| Gundersen | Mary Ellen McCartney |
| Trane Company | Dave Kostello |
| State Bank | Tim Kotnour |
| Riverland Energy | Aaron Torud |
| A.L.M Holding | Matt Watson |
| Coulee Bank | Joe Zoellner |

Public Sector

| | |
|------------------------|------------------|
| Village of Holmen | Patrick Barlow |
| Town of Onalaska | Stan Hauser |
| Town of Shelby | Tim Candahl |
| City of La Crosse | Mitch Reynolds |
| City of Onalaska | Kim Smith |
| Village of West Salem | Scott Schumacher |
| La Crosse County Board | Matt Nikolay |
| City of La Crescent | Mike Poellinger |
| Town of Campbell | Josh Johnson |

Staff Members

| | |
|---------------------|---------------|
| Associate Director | Sam Bachmeier |
| Executive Director | Tim Kabat |
| Program Coordinator | Amy Venner |

Letter from the Executive Director

To our members, supporters, and Coulee Region residents:

I am honored to serve as LADCO's executive director and appreciate the LADCO Board of Directors, our members, and partners for putting their faith in me. I look forward to this next adventure and in applying my knowledge and experience in helping to move our area forward. I also look forward to connecting and re-connecting with many of you, as we re-establish our business retention and expansion program. Please standby as we work to set up visits with you to learn more about your needs and challenges.

We are truly blessed in the La Crosse area with our strong and diverse economy and the people who live and work here. This economic strength and diversity are a result of decades of hard work by private, public, and non-profit partners, as well as billions of dollars in investment. Our area has witnessed the entrepreneurial spirit time and again and this determination is as strong as ever.

The La Crosse area has a tremendous mix of urban spaces, small towns, rural places, outdoor recreation, transportation, healthcare, and education to be a destination for anyone and everyone looking to grow and invest. We also have people with compassion, tenacity, a strong work ethic and can-do attitudes!

For more than five decades now, LADCO has been the leader in economic development, especially focused on business retention and expansion, real estate solutions, start-up business incubation and support, and workforce



development. My goal as your executive director is to re-engage and to enhance these critical services and to work with our Board, our excellent staff including Sam Bachmeier and Amy Venner, our economic development partners, businesses, and you to help grow our region.

We have opportunities and challenges ahead in all our economic sectors – but especially in tourism and hospitality, as we recover and rebound from the COVID 19 pandemic. We have several key development and redevelopment



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properties to market including our business parks, former big-box retail sites, and the continued investments in our downtowns and along our riverfronts. We are actively managing the area's small business incubator – the Coulee Region Business Center – and are working on improvements to support services and the facility too.

We have an unprecedented time in working with our federal, state, and local partners to get the American Rescue Plan Act dollars and Bi-partisan Infrastructure Plan projects into our communities. These investments will create opportunities like few have witnessed before.

Our biggest challenges remain increasing our workforce, the need for more housing of all types and childcare to support workers.

Let's get to work!



Tim Kabat,
Executive Director

LADCO Highlights



River Point District

“Located in the heart of La Crosse—at the confluence of the Mississippi, Black and La Crosse Rivers—River Point District will establish a dynamic, sustainable neighborhood within the area’s overall urban fabric and seamlessly connect the community to the rivers and downtown.” – City of La Crosse

In 2021, the Re-Development Authority of La Crosse completed phase one of three, filling the site with more than 200,000 cubic square yards of dirt to raise the area out of the flood plain. The fill will need to settle for a full calendar year before initial infrastructure improvements are made. Look to the end of 2022 for the utility and transportation infrastructure to begin.

Launch La Crosse Resiliency Fund

In 2021, a collaborative effort between La Crosse County, Couleecap, Downtown Mainstreet, the North La Crosse Business Association and LADCO provided grant opportunities up to \$5,000 for businesses making investments to become more resilient as the pandemic continued to pose threats to our area’s businesses. Throughout 2021, a total of 26 grants were awarded, totaling more than \$107,140. A wide range of industries and business sizes were assisted with this effort.

Thank you to Wells Fargo, The Weber Group, Associated Bank, Kwik Trip, Cleary Management Corporation, Dave and Barb Skogen, and State Bank Financial for contributions to the fund!



CEDA Awards

The Wisconsin Economic Development Association (WEDA) hosts the annual Community Economic Development Awards, at which, major statewide projects/initiatives are recognized and appreciated. LADCO annually nominates regional projects to ensure the Coulee Region is represented and recognized at the state-level. This year, LADCO and The 7 Rivers’ Alliance nominated the following:

“LADCO congratulates the award winners and finalists for their dedication to their communities and the collective impact these projects create. Kwik Trip, Three Sixty Real Estate Solutions, and the Holmen Area Boys and Girls Club are incredible partners and help to make the Coulee Region a wonderful place to live, work, shop, and play.” – Sam Bachmeier and Tim Kabat, LADCO.



- **Public-Private Partnership** – Great River Residences, City of Onalaska and Three Sixty Real Estate Solutions – 1st Place Winner
- **Economic Driver** – Kwik Trip – 1st Place Winner
- **Real Estate Redevelopment and Reuse** – Dave and Barb Skogen Boys and Girls Club of Holmen – Top Three Finalist



Former Trane Plant 6 (at George and St. Andrew Streets)

In 1997, the La Crosse Industrial Park Corporation (LIPCO), a nonprofit partnership of the City of La Crosse, LADCO and Xcel Energy, purchased the Trane Plant 6 building and site with the intention of demolishing the facility and remediating environmental contamination to provide a shovel-ready site for redevelopment. Over the next few years, the site was cleaned and prepped for sale. In 2014, LIPCO completed a sale of the site to Stizo Development, LLC., with plans for a mixed-use development.

In 2014, LIPCO completed a sale of the site to Stizo Development, LLC. On November 18, 2021, Stizo Development, LLC. broke ground to develop the “Fifth Ward Residences”, a \$23 million



housing project that includes 144 rental units, along with 14 owner-occupied townhomes. The apartments are expected to be open for move-in during the fall of 2022.

Business Retention and Expansion Meetings

Recognizing that Business Retention and Expansion meetings (BRE) with our member organizations is a key initiative of economic development organizations, LADCO has met with our regional partners, including the 7 Rivers' Alliance and the WEDC, to develop a plan for 2022. LADCO hosted a number of meetings in 2021 with great results, and will continue to do so with a goal of 100 visits in 2022.



Real Estate Solutions

LADCO engaged with the Wisconsin Economic Development Corporation (WEDC) to switch to the LocateInWisconsin platform for marketing real estate opportunities in the Coulee Region. This platform is a collection of real estate options throughout the state of Wisconsin, that is regularly viewed by regional and national site selectors and local businesses looking for relocation or expansion options. LADCO has uploaded many significant real estate options, including the former Shopko sites, Gander Mountain, business parks, and other properties available throughout La Crosse County. LADCO will continue to manage the property data base for La Crosse County in upcoming years.

LADCO/Coulee Bank Industry Appreciation Luncheon

On November 11th, 2021, LADCO hosted our Annual Industry Appreciation luncheon, at which we heard from the Director of Planning and Design with the International Mountain Biking Association, Mike Repyak, and leadership from La Crosse's Outdoor Recreation Alliance, Randi Pueschner and Jed Olson, who spoke to the economic impact investment in outdoor recreation can have on a community.

At the event, we also gave awards for the following projects:

- A.) **Triangle of Achievement Award** – Gundersen Health System, Mayo Clinic Health System – Franciscan Health Care, and the La Crosse County Health Department for their collective roles in guiding the community through the COVID-19 pandemic.
- B.) **Diamond Recognition Award** – Gillette Pepsi of La Crosse and Badger Corrugating Company

for their major investments along West Avenue and Green Bay Streets, significantly improving the productivity and tax base of the area.

- C.) **Kwik Trip Business Plan Competition** – LADCO and our partners at Kwik Trip reviewed a number of business plans from area entrepreneurs. After review, the following business plans were ranked and awarded grant funds provided by Kwik Trip.

- i. Independent Living Choices, LLC. – Finalist, recipient of a \$500 grant.
- ii. Wuffy, LLC. – Finalist, recipient of a \$500 grant.
- iii. Priya's Spice Bazaar – Finalist, recipient of a \$1,000 grant.



Grant Applications

Throughout 2021, in response to the economic impacts of the COVID-19 Pandemic, the federal and state governments provided a number of opportunities for funding in the form of grants. Below is a summary of the grant programs LADCO applied for or assisted with the application process.

A.) Workforce Innovation Grant – A grant program provided by the WEDC, the Western Wisconsin Workforce Development Board submitted an application with intentions of garnering funds for a cooperative childcare facility. LADCO provided a letter of commitment and input for the application.

B.) Build Back Better Regional Challenge Grant – A grant program provided by the Economic Development Administration (EDA), the 7 Rivers’ Alliance submitted an application to garner funds

for a regional approach to food business incubation. LADCO provided input and letters of support, and the CRBC provided a letter of commitment and data, supporting the application.

C.) City of La Crosse ARPA Funds – The City of La Crosse provided an opportunity for non-profits to apply for relief and project funds. LADCO staff submitted an application on behalf of the CRBC for funds to be used for building improvements and repairs, and for the implementation of entrepreneurial support services at the CRBC.

D.) Entrepreneurial Partnership Grant – A grant program provided by the WEDC, LADCO staff will be submitting an application on behalf of the CRBC for funds to implement entrepreneurial support services for CRBC tenants.

WEDC Main Street Bounceback Grant Program

In 2021, the WEDC announced the Main Street Grant program that provided \$10,000 grants to businesses moving into existing vacant commercial properties. The fund was administered by the Mississippi River Regional Planning Commission. LADCO provided “Letters of Acknowledgment” to over 35 businesses looking to apply for the grant. The grant program will remain open through June 30, 2022.

Management of the Coulee Region Business Center (CRBC)

LADCO assumed management and strategic development responsibilities, on behalf of the CRBC Board of Directors, on January 1, 2020. Working with the CRBC Board of Directors and other community partners, LADCO staff has implemented and coordinated support services available to tenants and area entrepreneurs. Since taking on management duties in 2020, the Coulee Region Business Center has graduated four small businesses into the La Crosse Community.

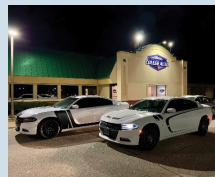
Graduates:

- **Task Karate** – 1501 St. Andrews Street, Suite. 206, La Crosse, WI (La Crosse Footwear building)
- **Blue Stars Drum and Bugle Corps.** – 1805 Granary Street, Suite. 9, Holmen, WI
- **Coulee Auto** – 1411 Rose Street, La Crosse, WI (former Perkins restaurant)
- **Opus Bakehouse** – Moving to a location in the City of Onalaska to be announced in the spring of 2022



Other accomplishments in managing the CRBC include the following.

- **Architectural and Engineering Analysis** – The CRBC completed a facility Architectural and Engineering Analysis in partnership with the City of La Crosse and ISG.
- **Open House** – The CRBC hosted an open house on September 15th, 2021, at which, visitors took a tour of the facility and met with tenants. We also heard from a number of speakers including, Wisconsin Economic Development Corporation Secretary - Missy Hughes, Wisconsin State Senator – Brad Pfaff, and City of La Crosse Mayor – Mitch Reynolds.



49th Annual Meeting Minutes

December 9th, 2020 – Virtual Event

**THE
POWER
OF
PROXIMITY**

LADCO Board President, Patti Balacek, called the meeting to order at 11:03 AM. President Balacek welcomed guests and recognized the elected officials in attendance.

Secretary's Report – Mic Michels, LADCO Board Secretary, reviewed the minutes from the 2019 Annual Meeting. A motion to approve the minutes as submitted was made by Bob Burg and seconded by Jeff Wrobel. Motion carried unanimously.

Financial Report – Bob Burg reviewed the 2019 year-end balance sheet and income statement. Mr. Burg then reviewed the proposed 2021 operating budget. With no questions or concerns from the Board of Directors or attending members, a motion to approve and adopt the 2021 operating budget as presented, was made by Mic Michels and seconded by Mike Herro. Motion to approve the 2021 operating budget carried unanimously.

Board Member Election – Jeff Wrobel reviewed the Board members seeking re-election for an additional three-year term. The list included Patti Balacek, Bob Burg, and Brian Fanciulli. Jeff Wrobel asked the audience for any new nominations. With no new nominations, a motion to approve the proposed slate was made by Mic Michels and seconded by Matt Watson. Motion to approve the proposed Board member renewal slate carried unanimously.

Distinguished Service Award – Jeff Wrobel introduced Bob Burg as the recipient of the award for his long-term devotion and wide-ranging contributions to the development of the area economy. Bob Burg accepted the award and thanked the LADCO Board of Directors and members for the consideration.

President's Award – Patti Balacek introduced Brian Fukuda and Charlie Handy as the co-recipients of the award. Brian and Charlie were honored for their leadership on numerous projects including the Lakeview Business Park, the SMART bus, and their assistance provided to hundreds of area businesses through the pandemic. Brian and Charlie graciously accepted the award and thanked the LADCO Board of Directors and members for the consideration.

With no other new or old business, a motion to adjourn was made by Chuck Olson, seconded by Bob Burg at 11:58 PM. Motion carried unanimously.

Respectfully submitted,



Samuel Bachmeier, Recorder

Community Profile

Economy Overview

118,255

Population (2020)

Population grew by 556 over the last 5 years and is projected to grow by 644 over the next 5 years.

72,823

Total Regional Employment

Jobs decreased by 2,166 over the last 5 years but are projected to grow by 796 over the next 5 years.

\$57.9K

Median Household Income (2019)

Median household income is \$5.0K below the national median household income of \$62.8K.

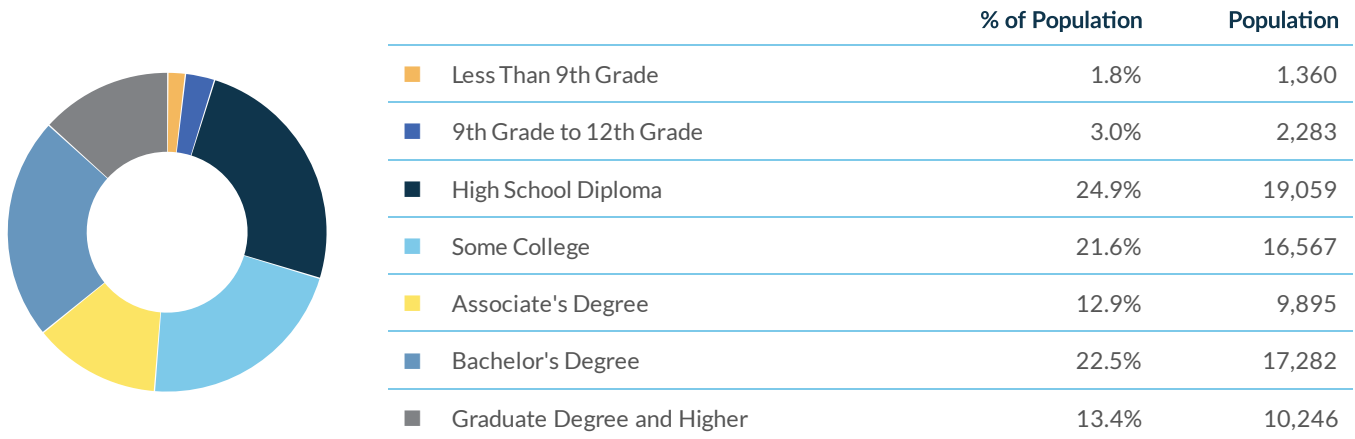
Takeaways

- As of 2020 the region's population increased by 0.5% since 2015, growing by 556. Population is expected to increase by 0.5% between 2020 and 2025, adding 644.
- From 2015 to 2020, jobs declined by 2.9% in La Crosse County, WI from 74,989 to 72,823. This change fell short of the national growth rate of 1.3% by 4.2%. As the number of jobs declined, the labor force participation rate decreased from 67.1% to 66.0% between 2015 and 2020.
- The top three industries in 2020 are General Medical and Surgical Hospitals, Restaurants and Other Eating Places, and Education and Hospitals (Local Government).

| | Population (2020) | Labor Force (2020) | Jobs (2020) | Cost of Living | GRP | Imports | Exports |
|---|-------------------|--------------------|-------------|----------------|----------|----------|----------|
| Region | 118,255 | 65,534 | 72,823 | 100.2 | \$7.46B | \$8.21B | \$8.73B |
| Mississippi River Region | 326,454 | 170,469 | 158,070 | 100.0 | \$15.74B | \$23.65B | \$24.04B |
| La Crosse, WI (in La Crosse county) (ZIP 54601) | 49,579 | N/A | 38,339 | 100.2 | \$3.89B | \$4.60B | \$5.47B |

Education Attainment 2020

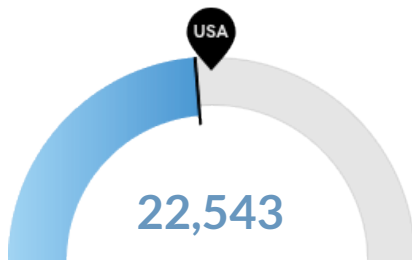
Concerning educational attainment, 22.5% of La Crosse County, WI residents possess a Bachelor's Degree (2.5% above the national average), and 12.9% hold an Associates Degree (4.3% above the national average).



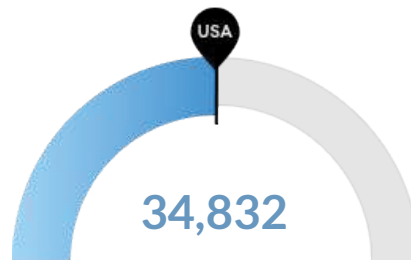
Population Trends

| TIMEFRAME | POPULATION | TIMEFRAME | POPULATION | TIMEFRAME | POPULATION |
|-----------|------------|-----------|------------|-----------|------------|
| 2015 | 117,699 | 2019 | 118,016 | 2023 | 118,747 |
| 2016 | 117,681 | 2020 | 118,255 | 2024 | 118,852 |
| 2017 | 118,033 | 2021 | 118,436 | 2025 | 118,899 |
| 2018 | 118,041 | 2022 | 118,590 | | |

Population Characteristics 2020

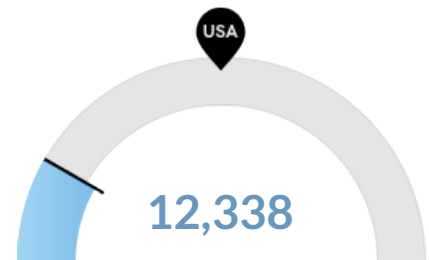


La Crosse County, WI has 22,543 millennials (ages 25-39). The national average for an area this size is 24,333.



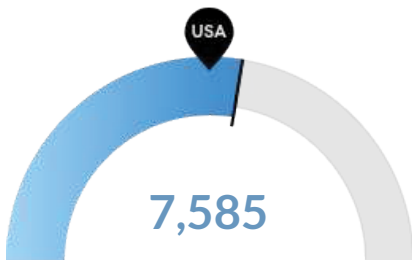
Retiring Soon

Retirement risk is about average in La Crosse County, WI. The national average for an area this size is 34,698 people 55 or older, while there are 34,832 here.



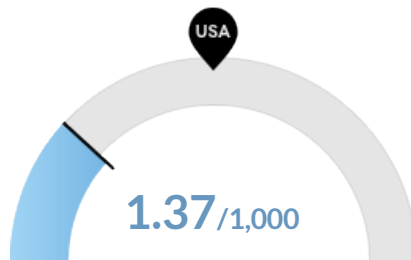
Racial Diversity

Racial diversity is low in La Crosse County, WI. The national average for an area this size is 47,075 racially diverse people, while there are 12,338 here.



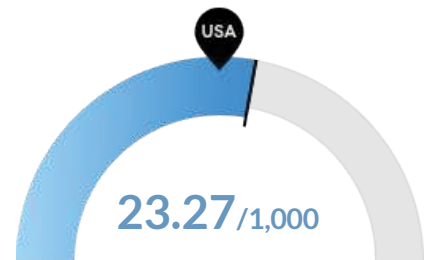
Veterans

La Crosse County, WI has 7,585 veterans. The national average for an area this size is 6,555.



Violent Crime

La Crosse County, WI has 1.37 violent crimes per 1,000 people. The national rate is 3.53 per 1,000 people.



Property Crime

La Crosse County, WI has 23.27 property crimes per 1,000 people. The national rate is 19.79 per 1,000 people.

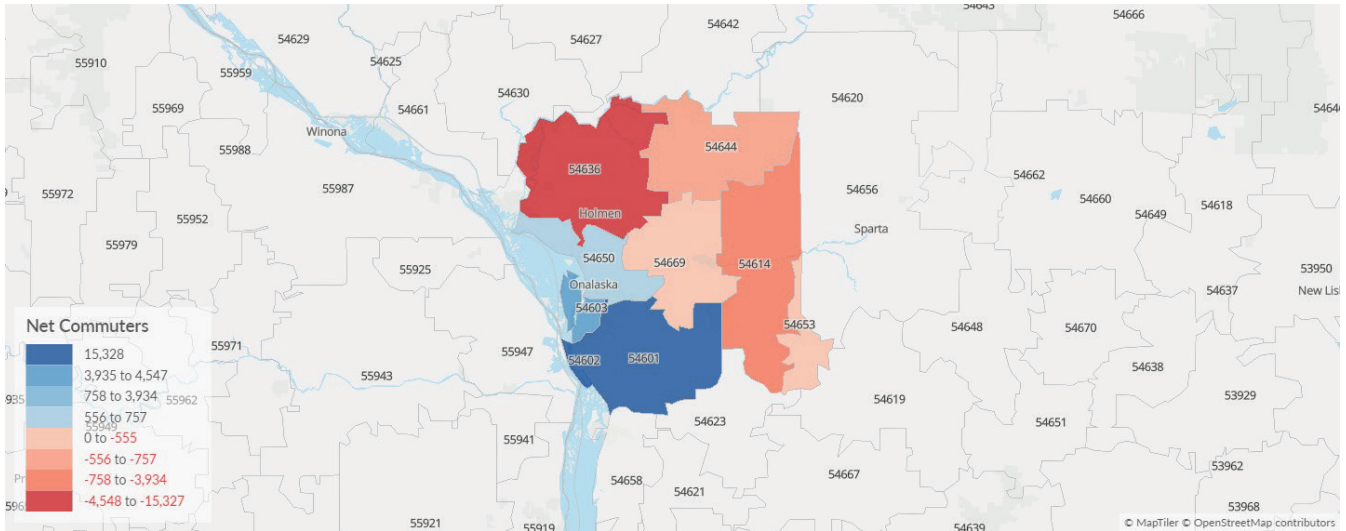
Unemployment Trends

| TIMEFRAME | UNEMPLOYMENT RATE |
|-----------|-------------------|
| 2016 | 3.53% |
| 2017 | 2.91% |
| 2018 | 2.63% |
| 2019 | 2.84% |
| 2020 | 5.44% |

| TIMEFRAME | UNEMPLOYMENT RATE |
|-------------------------|-------------------|
| January - February 2021 | 3.94% |
| March 2021 | 3.84% |
| April 2021 | 3.30% |
| May 2021 | 3.06% |

Place of Work vs. Place of Residence

Understanding where talent in La Crosse County, WI currently works compared to where talent lives can help you optimize site decisions.



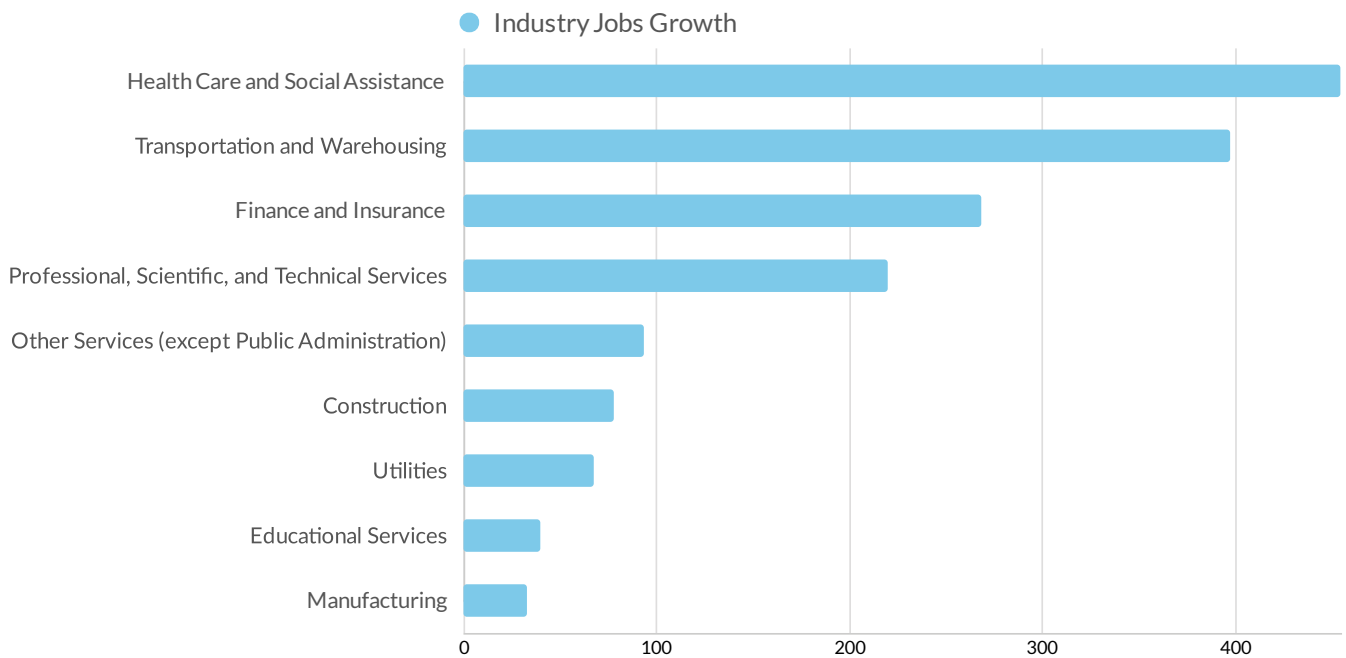
Where Talent Works

| ZIP | Name | 2020 Employment |
|-------|----------------|-----------------|
| 54601 | La Crosse, WI | 38,339 |
| 54650 | Onalaska, WI | 13,122 |
| 54603 | La Crosse, WI | 11,524 |
| 54669 | West Salem, WI | 3,905 |
| 54636 | Holmen, WI | 3,458 |

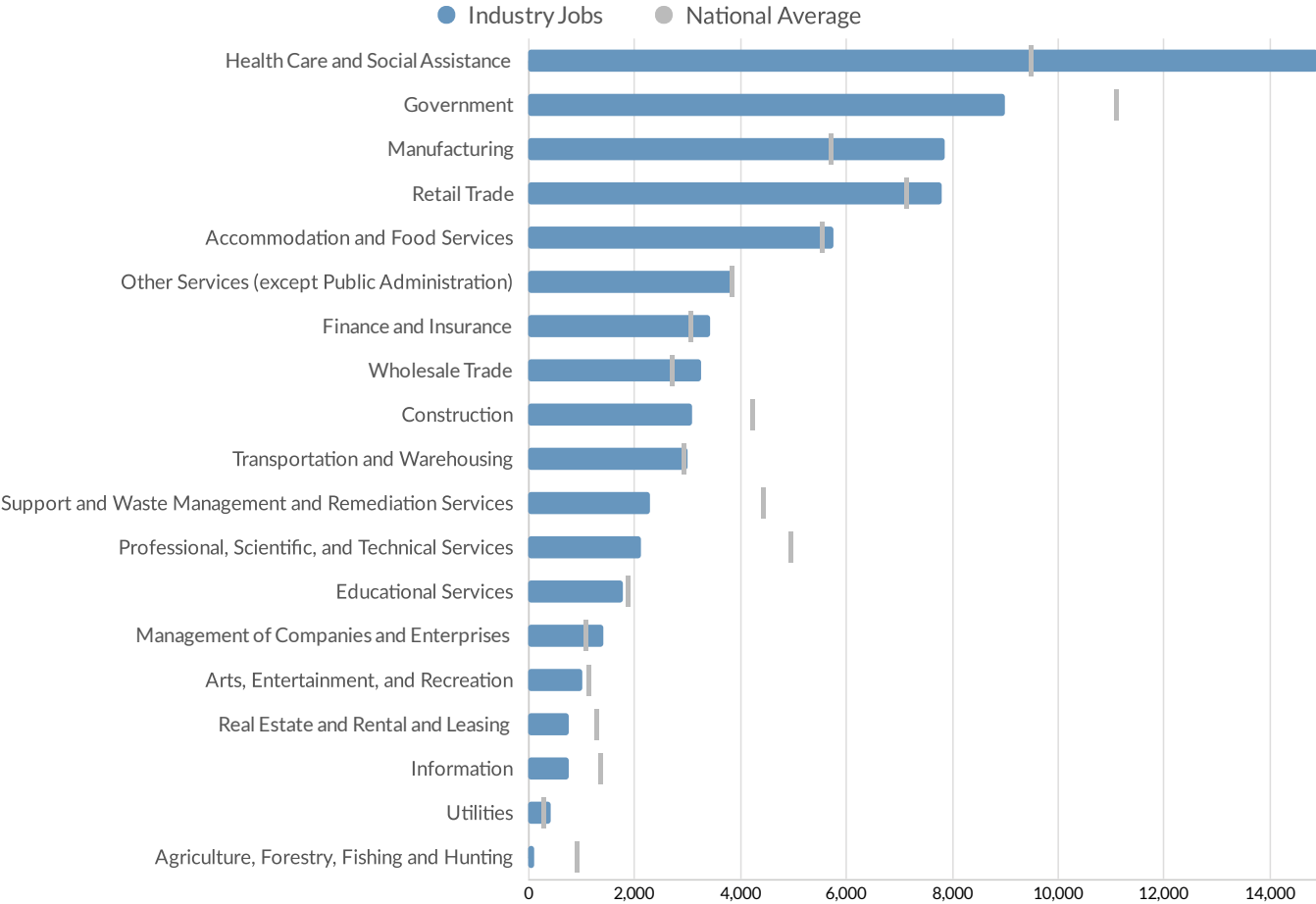
Where Talent Lives

| ZIP | Name | 2020 Workers |
|-------|----------------|--------------|
| 54601 | La Crosse, WI | 23,011 |
| 54650 | Onalaska, WI | 12,566 |
| 54636 | Holmen, WI | 8,005 |
| 54603 | La Crosse, WI | 7,589 |
| 54669 | West Salem, WI | 4,137 |

Top Growing Industries 2016 -2021



Industry Characteristics



Business size



Data derived from the Mississippi River Regional Planning Commission, 2022.

Financial Summary

| REVENUES | 2020 ACTUAL | 2021 ACTUAL |
|--|------------------|------------------|
| Private Memberships | \$85,466 | \$69,044 |
| Government Memberships | \$44,373 | \$60,966 |
| Annual Meeting Income | \$10,886 | \$- |
| Forum/Industry Appreciation Income | \$- | \$- |
| Non-Member Income (LIPCO Management) | \$23,050 | \$30,000 |
| Non-Member Income (CRBC Management) | \$59,288 | \$66,659 |
| Investment Income | \$3,882 | \$523 |
| PPP forgivable loan | \$- | \$30,500 |
| Miscellaneous Income | \$30,285 | \$30,085 |
| TOTAL REVENUES | \$257,230 | \$287,777 |
| EXPENSES | 2020 ACTUAL | 2021 ACTUAL YTD |
| Salaries/FICA/UC (includes admin) | \$148,681 | \$157,342 |
| Health and Life Insurance | \$6,691 | \$17,635 |
| Employee Pension Benefits | \$8,660 | \$1,507 |
| Staffing (other) | \$- | \$- |
| Marketing, Special Programs | \$19,733 | \$3,766 |
| Auto/Transportation | \$8,391 | \$162 |
| Copies, Printing | \$1,160 | \$993 |
| Professional Development, Meeting Reg. | \$5,789 | \$10 |
| Depreciation | \$2,714 | \$2,893 |
| Building Expenses (rent and phone) | \$11,076 | \$9,030 |
| Annual Meeting | \$4,838 | \$1,615 |
| Forums, Industry Appreciation | \$- | \$3,090 |
| Meals | \$3,173 | \$139 |
| Lodging | \$123 | \$- |
| Subscriptions, Publications | \$878 | \$282 |
| Bank Service Charge | \$118 | \$225 |
| Dues | \$385 | \$1,070 |
| Member Enhancements | \$815 | \$12,353 |
| Liability Insurance | \$5,382 | \$7,779 |
| Meeting Registration | \$325 | \$- |
| Miscellaneous Expense | \$1,562 | \$7,309 |
| Legal and Accounting | \$18,124 | \$16,549 |
| IT, Website Expense | \$1,262 | \$- |
| Donations, sponsorships | \$7,952 | \$- |
| Supplies and Equipment | \$5,268 | \$3,013 |
| Postage | \$248 | \$55 |
| Property Taxes | \$162 | \$69 |
| Amortization | \$939 | \$1,455 |
| Airport Grant Expense | \$- | \$19,975 |
| Unbudgeted Expenses | \$(9,219) | \$- |
| TOTAL EXPENSES | \$255,230 | \$268,317 |
| NET INCOME (LOSS) | \$2,000 | \$19,460 |

**COMPETITIVE
AND
GROWING
REGIONAL
BENEFITS**

| REVENUES | 2022 BUDGET |
|--|--------------------|
| Private Memberships | \$85,000 |
| Government Memberships | \$53,767 |
| Annual Meeting Income | \$5,000 |
| Forum/Industry Appreciation Income | \$10,000 |
| Non-Member Income (LIPCO Management) | \$30,000 |
| Non-Member Income (CRBC Management) | \$70,000 |
| Investment Income | \$750 |
| PPP forgivable loan | \$- |
| Miscellaneous Income | \$5,000 |
| TOTAL REVENUES | \$259,517 |
| EXPENSES | 2022 BUDGET |
| Salaries/FICA/UC (includes admin) | \$169,046 |
| Health and Life Insurance | \$19,171 |
| Employee Pension Benefits | \$4,575 |
| Staffing (other) | \$15,300 |
| Marketing, Special Programs | \$3,000 |
| Auto/Transportation | \$690 |
| Copies, Printing | \$1,250 |
| Professional Development, Meeting Reg. | \$1,000 |
| Depreciation | \$2,750 |
| Building Expenses (rent and phone) | \$9,100 |
| Annual Meeting | \$4,250 |
| Forums, Industry Appreciation | \$8,500 |
| Meals | \$150 |
| Lodging | \$500 |
| Subscriptions, Publications | \$300 |
| Bank Service Charge | \$100 |
| Dues | \$800 |
| Member Enhancements | \$- |
| Liability Insurance | \$6,900 |
| Meeting Registration | \$- |
| Miscellaneous Expense | \$3,000 |
| Legal and Accounting | \$11,000 |
| IT, Website Expense | \$1,000 |
| Donations, sponsorships | \$250 |
| Supplies and Equipment | \$2,000 |
| Postage | \$150 |
| Property Taxes | \$150 |
| Amortization | \$1,400 |
| Airport Grant Expense | \$5,000 |
| Unbudgeted Expenses | \$- |
| TOTAL EXPENSES | \$271,332 |
| NET INCOME (LOSS) | \$(11,815) |

2022 Supporting Members

Thank you to all of our members

The LADCO staff and Board of Directors extend a sincere “Thank You” to all of our supporting members. Without your valuable support, our economic development efforts throughout the La Crosse Area could not go forward. With gratitude for your continued support in mind, our team wishes you a successful new year.

Access Commercial Real Estate

Agropur Ingredients

Altra Federal Credit Union

Associated Bank

Badger Corrugating Company

Bakalar's Sausage

BBOC Enterprises

BMO Harris Bank

Borton Construction

Bremer Bank

Brickl Brothers Design/Builders

Brown & Brown of Wisconsin, Inc.

Cedar Corporation

Central States Warehouse

Lumen

Chart Industries, Inc.

Citizens State Bank

City Brewing Company

Coldwell Banker: River Valley Realtors

Coulee Bank

Dairyland Power Cooperative

Davy Engineering

DBS Group LLC.

Doerflinger's Second Century, Inc.

Downtown Mainstreet, Inc.

Duratech

Dynamic Recycling

F.J. Robers Co., Inc.

FiberPro

First Supply LLC

Fowler & Hammer, Inc.

Gerrard Hoeschler Realtors Inc.

Great Rivers United Way

Gundersen Health System

Harter Trucking

Hawkins Ash CPAs, LLP

Horizon Management

Hydrite Chemical Co.

Inland Packaging

ISG

Johns, Flaherty & Collins, SC

Kaplan Professional Education

Kwik Trip Inc.

La Crosse Area Chamber of Commerce

La Crosse Area Realtors Association

La Crosse County Convention & Visitors Bureau

La Crosse Loggers

Logistics Health Inc.

Market and Johnson

ALM Holding Company (Mathy Construction)

Mayo Clinic Health System - Franciscan Healthcare

McLoone

Merchants Bank - Onalaska

Mississippi Welders Supply Co., Inc.

Pepsi-Cola Bottling Company

Poellinger Inc.

Radisson Hotel - La Crosse

Reinhart Real Estate Group

Riverland Energy Cooperative

RSM US LLP

S&S Cycle, Inc.

State Bank Financial

Strupp Trucking, Inc.

The Insurance Center

Three Sixty Real Estate Solutions

Torrance Casting

TRANE Company

Trust Point Inc.

University of Wisconsin -

La Crosse Foundation

US Bank - La Crosse

Vernon Electric Cooperative

Verve

Viterbo University

Walz Craft

Wells Fargo

Western Technical College

Western WI Building & Construction

Trades Council

Wieser Brothers General

Contractor, Inc.

Xcel Energy

XeteX, Inc.

City of Onalaska

City of La Crescent

City of La Crosse

County of La Crosse

Town of Onalaska

Town of Shelby

Village of Holmen

Village of West Salem



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We can assist with your business or community development project:

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